

مدرسة القديسة مريم الكاثوليكية الثانوية - دبي ST. MARY'S CATHOLIC HIGH SCHOOL, DUBAI

YEAR 9 – Business (Week 3)-2021-2022

Subject	Business
Class/ Section	9
Week	12 th September to 16 th September
Work sent to students by	Google Classroom
Total number of lessons per week	3
Unit/Topic	1.1 Enterprise and entrepreneurship Lesson 1 : The dynamic nature of business
Key Vocabulary	Data, Demographic, adaptation, obsolete
Lessons 1,2,3 –Live Zoom lesson along with face to face instruction for students present on a particular day Work will be assigned in google classroom which will be matched to the students ability.	 Specific Learning objectives: Illustrate 'How' new business ideas come about Specific Intended Learning Outcomes: Students will be able to explain: The reasons how new business ideas come about Adapting existing products and services Deciding whether to adapt Original ideas. Lesson 1 Teacher directed focus: Teacher recaps and distinguishes between 'why' and 'how' new business ideas come about and concludes the 'how' by giving – examples of products that are original innovations and those that are adapted from existing products. Student-led Activity: Students will do a case study 'Success on a Plate' and complete how businesses adapt existing products
Tasks	Plate' and complete how businesses adapt existing products and services.

	Lesson 2 & 3 Student-led Activity: Students will do a case study 'Easiphones' and continue deliberating during group discussion on 'Deciding whether to adapt' or bring in 'original ideas'. They will brainstorm on how new business ideas come about
Assessment Criteria/ Essential questions	 Describe what is meant by the phrase 'product adaptation'. Why might a fast –food restaurant offer different products in different countries?
Resources	Text book Business by Helen Coupland Smith, Internet, book, pen, Text book by hodder – Ian Marcouse