YEAR 13 – Business

WEEK 4 (20th September to 24th September)

Work Sent to the students through Google classroom/ watsapp group/ email/ Zoom

<u>Chapter 45: Theme 3 Corporate Strategy- Porters Strategic Matrix & Kay's Distinctive</u> <u>Capabilities</u>

Learning Objectives:-WALT

- Learn about competitive advantage and the different ways a company can have it.
- Explain why competitive advantage is important for strategic business decision making
- Explore Porter's generic strategies of cost leadership, differentiation, and focus
- Analyse how a firm can achieve competitive advantage through distinctive capabilities

Lesson Outcome

- Explain how methods of competitive advantage and distinctive capabilities can help a business to attract additional customers
- Evaluate How and why businesses need to create and maintain a competitive advantage in the global market

	(Zoom meeting details to be sent to students via Google classroom) <u>Resources:-</u> PPT, Text : Edexcel AS/A Level Business- by Dave Hall, Rob Jones etc.
Tuesday 1 st and 2 nd Period	Resources:-Text book , PPT Videos
ZOOM	Introduction Videos will be uploaded on the GC and students to watch them before they come for the class. Inquiry based introduction of the topic using mentimeter.com
	<u>Teacher Input:-</u> This lesson requires students to consider the importance of businesses maintaining a competitive advantage to achieve success. Explanation and discussion leading to ways a business can achieve competitive advantage .
	Discussion on the end of chapter case study and past paper question to be solved.