## YEAR 12 - BUSINESS

WEEK 10 (8<sup>th</sup> - 12<sup>th</sup> Nov, 2020)

### **Blended/ Distance Learning**

# Tuesday, 10<sup>th</sup> November:

Theme 1- Marketing and People

Chapter 15 Motivation in theory

#### **Learning Objective:**

- To describe the importance of employee motivation to a business.
- To explain Taylor's theory of scientific management.
- To assess Malow's need hierarchy.

#### **Lesson Outcome:**

- Students will be able to be able to discuss why is it important to find out what satisfies the needs of employees.
- To be able to explain how Taylor discovered the best way of carrying out a task.
- To be able distinguish between Motivation and Movement.

Tuesday- Lessons 1 and 2	Introduction: Share the Learning Objectives and
2 Zoom Lessons	Lesson Outcomes with the students. A quick recap of the terms and concepts like Motivation, hierarchy, etc.
	Teacher Input: Discuss and explain various terms and concepts related to the chapter. Initiate a discussion among students related to the possible drawbacks of various Motivation theories.
	Homework: Revise all the concepts taught and complete the assignment posted on GC.
	Resources: relevant Resources will be uploaded on GC, PPT slides, Case study extracts and embedded videos, Fully charged electronic device, notebook and stationary.