

YEAR 11 D/E - BUSINESS

WEEK 12 (15th November to 19th November 2020)

All assignments and intimations sent to the students through Google Classroom.

Theme – 2

Topic: 2.3 Making Operational Decisions: Business Operations

- To understand about stock management, the Bar Gate Stock Graph and JIT
- To learn about Quality, methods of assessing quality, its standards and importance.
- To know the sales process and its different stages

Lesson Outcome –

They will be able to:

- Explain the importance of stock management, read a Bar gate Stock Graph and analyse JIT.
- Assess the importance of quality using different methods and standards
- List the stages in the sales process

GIRLS – Year 11 DE

<p>Sunday – 3rd period (Girls)</p> <p>9:20 – 9:55 am</p>	<p>One Zoom session</p> <p><i>Introduction:</i> Share the Learning Objectives and Lesson Outcomes with the students.</p> <p><i>Teacher input/Activity:</i> Teacher input/Activity: Introduce the topic of Stock Management by explaining how it can be done. Using a graph explain how to read and prepare a bar gate stock graph. Explain what JIC and JIT are and ask them to analyse each system.</p> <p><i>Resources:</i> Device, refill pad</p>
<p>Monday – 1st and 2nd period (Girls)</p> <p>7:25 – 8:05 and 8:10 – 8:50 am</p>	<p><i>Teacher input/Activity:</i></p> <p>Explain the meaning of Quality- as being a measure of standard in comparison to a similar product; a degree of excellence. Explain its importance, methods of assessing and standards. Next explain the sales process with its different stages.</p> <p><i>Resources:</i> Device, Text, Notebook and stationary</p>
<p>Wednesday – 1st period(Girls)</p> <p>7:25 – 8:05 am</p>	<p>One Zoom session</p> <p><i>Introduction:</i> Share the Learning Objectives and Lesson Outcomes with the students.</p> <p><i>Teacher input/Activity :</i> Complete the explanation of the stages in the sales process. Discuss the importance of providing good customer service as a prelude to gaining customer loyalty and repeat purchase.</p> <p><i>Resources:</i> Device, Case Study on GC</p>
<p>Thursday</p>	<p>GC Class- assign a work on Stock management</p>

