

YEAR 12 - BUSINESS

WEEK 25 (14th to 18th February, 2021)

Monday, 15th February: Two Zoom sessions during the 6th and 7th lessons. Zoom intimation and details will be sent on Google Classroom

Theme 2

Chapter 31: Sales, Revenue and Cost

Learning Objective:

- Understand the difference between Sales Volume and Sales Revenue
- Learn about the different business costs and how to calculate them.
- Learn about Profit/Loss and how to calculate it

Lesson Outcome:

They will be able to:

- State and explain the different external sources of finance
- Explain the methods of external financing.
- Analyse the conditions each external source of finance could be used

Monday- 6 th and 7 th period Zoom	<p>Zoom Meeting (details to be intimated on Google Classroom)</p> <p><i>Introduction:</i> Share the Learning Objectives and Lesson Outcomes with the students.</p> <p><i>Teacher Input:</i> Introduce the topic- Sales, revenue and Costs. Explain the terms Sales Volume and Sales Revenue, Types of costs- Fixed, Variable, Total and Average. Explain how to identify them and calculate profit/loss.</p> <p><i>Homework:</i> Razia Malik case study to be worked out and posted on GC</p> <p><i>Resources:</i> Textbook Pgs 176 to 180, Device, Notebook and stationary</p>
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