YEAR 11G/H - BUSINESS

WEEK 41 (6th to 10th June, 2021)

All intimation sent to the students through Google Classroom.

Topic: Introduction to AS Business

Learning Objective –

- To extend knowledge on Pricing, by learning about different Pricing Strategies
- To learn about factors that help determine the most appropriate pricing strategy for a particular situation
- To identify changes in Pricing to reflect social trends

Lesson Outcome -

They will be able to:

- State and explain the different pricing strategies
- Analyse the factors that help determine the most appropriate pricing strategy for a particular situation
- Discuss changes in Pricing to reflect social trends

Monday – 8 th period	One Asy GC session	
(Boys and Girls)	Teacher input/Activity: Students research and reflect on Different Pricing Strategies	
	Sites to research- https://www.tutor2u.net/business/reference/pricing-strategies-gcse	
	Resources: Device and internet connectivity, notebook.	
Tuesday – 7th & 8 th	Two Zoom sessions	
periods	Introduction: Initiate a discussion on Pricing Strategies	
	Teacher input/Activity: Students will verbally share their research and further their understanding on Pricing Strategies with guidance in the form of teacher inputs. Discussion will be furthered on the suitability of each type of Pricing Strategy.	
	Resources: Device, Text, Notebook and stationary	

Wednesday –8 th period	One Asy GC session	
	Teacher input/Activity: Students research and reflect on business articles that cover content on:	
	Factors that determine the most appropriate pricing strategy in a given situation.	
	Sites to research-	
	https://www.tutor2u.net/business/reference/pricing-factors-to-consider-when-setting-price	
	Resources: Device and internet connectivity.	
Thursday – 2 nd period	One Asy GC session	
	Teacher input/Activity: Students research and reflect on business articles that cover content on:	
	Changes in Pricing Strategies that reflect social trends	
	Sites to research- http://businesswithmredwards.weebly.com/133-pricing-strategies.html	
	Resources: Device and internet connectivity.	

Monday, 7 th June - 8 th lesson	Asynchronous GC
Tuesday, 8 th June - 7 th and 8 th lessons	Google Meet
Wednesday, 9 th June – 8 th lesson	Asynchronous GC
Thursday, 10^{th} June -2^{nd} lesson	Asynchronous GC